

Three Companies One Turnkey Solution

A lot of companies are promoting energy saving solutions. But who can you trust? The last thing you need is inferior product, poor installation, or interruption of production.

With decades of experience, and end user focus groups to determine what is most important to YOU, 3 companies have formed a partnership to provide exactly what you need. Cooper Lighting, National Energy Services (NES - A Johnson Controls Company) and VANTAGE GROUP[®], have formed the Joint Energy Team (JET). The JET Team provides a consistent, professional solution every time. With energy savings as our goal, The JET Teams stays focused on delivering a safe, quality installation, based on the most accurate proposal, and peace of mind for you throughout the entire project.



SAFETY

Our Focus Group told us that Safety is your number 1 concern when allowing an outside contractor into your facility. We understand your concern and have made safety our number 1 priority. Our installation will always be lead by NES who will be following stringent safety guidelines throughout your project.



QUALITY INSTALLATION

All the savings in the world get flushed down the drain when production stops due to poor installation. Unfortunately this is a reality as many companies rely on local contractors who may not be energy specialists. It simply is not worth the risk. The JET team always provides consistent and professional leadership for every installation so you know the job is done right the first time, and every time.



ACCURATE PROPOSALS

When you receive a proposal from the JET team you will know it is comprehensive, professional, and accurate. Your proposal will include a thorough needs assessment, a professional grade facility audit, expert design, order and material management, installation coordination, warranty management, tax deduction and rebate management, disposal and recycling service, and warranty support.



QUALITY COMMUNICATION

Our focus group also told us that most companies fall short communicating and providing updates throughout the process. Our team provides detailed updates every step of the way and keeps you involved so the project progresses the way you need it to.



SIGNIFICANT SAVINGS

With peace of mind assured, you should also get the maximum in energy savings with the shortest possible payback period. The JET team understands every aspect of maximizing your Return on Investment and have proven the savings aspects of many of our projects with detailed Measurement and Verification test data.

For a turnkey energy solution to work for you, a consistent process must be in place. That process must include the best available companies, every time. That is why VANTAGE GROUP, Cooper Lighting, and National Energy Services formed the Joint Energy Team (JET). You will have the right product, delivered on time, and installed correctly, when you select The JET Team of Cooper, NES, and VANTAGE.

Distributor

Manufacturer





Cooper Lighting is one of the world's largest manufacturers of commercial, industrial, institutional, roadway and residential lighting fixtures. Cooper Lighting's brands have been trusted over the years for their quality and performance. Intensive market research, new product development, an extensive sales network and a dedicated customer fulfillment team are leading examples of Cooper Lighting's commitment to the lighting industry.

Many companies are recognizing the importance of environmental sustainability and efficiency in building design. While cost containment and productivity gains are always universal demands, increasing lighting efficiency requires an understanding of the role lighting plays in the business environment. Cooper Lighting has always been at the forefront in adapting to the latest advancements in lighting technology.



VANTAGE GROUP® was formed exclusively to support the electrical supply needs of multiple location industrial and commercial customers. VANTAGE is comprised of, and owned by, five of the most progressive electrical distributor organizations in the world. Combined, we offer over 400 years of experience and employ over 38,000 professionals. Our branches are market leaders by maintaining a strong local position, local inventory, and local expertise.

With annual sales exceeding \$30 billion, our 2400 locations worldwide (over 800 in North America) stand ready to service your facilities. Our experience with Inventory Management, Cost Reduction, and Supply Chain Management makes VANTAGE GROUP® the premier distributor solution for the JET Team. You will place orders and receive invoices from one place, allowing for a streamlined, cost effective turnkey solution. Contractor





NES was founded 15 years ago with the goal of delivering value to customers via lighting upgrade solutions. Our model includes lighting upgrade/retrofits, maintenance service, and remodel and rollout programs. Now as a Johnson Controls Company, NES has the financial strength and footprint of a Fortune 100 company. This allows us the ability to provide quality and consistent service wherever your facilities are located.

Our extensive experience across most major market segments provides the assurance that you will receive the best-in-class energy efficient solution. Our presence across North America makes NES the perfect contractor solution for The JET Team.











1121 Highway 74 South Peachtree City, GA 30269

tel. 770-486-4800 fax 770-486-4801

www.cooperlighting.com

PO Box 977 Crystal Lake, IL 60039

tel. 815-526-5000 fax 815-526-5001

www.vantage-group.com

250 Hembree Park Dr., Ste. 114 Roswell, GA 30076

> tel. 678-832-1709 fax 678-252-0709

www.natlenergy.com

For information contact us at JET@vantage-group.com or 815-526-5052.